

# CONCH company profile

## Company Brief

Established in 1987, CONCH dedicated itself to the research, development and manufacture of industrial automation hardware in order to support the automation of Taiwan's machine industries. As all sectors of the industry face fierce global competition, CONCH continues to provide the guaranteed best quality through advanced technologies and strict quality control. Nowadays the company is focused on helping their worldwide customers in reducing their costs and increase competitiveness in the markets. CONCH products are in use in many Taiwanese industries such as rubber/plastic machinery packaging, food, printing and many major machinery producers. The company is also a designated supplier to all around the world, and provides OEM service. With nearly hundreds products, the customer's requirements can always be met. No doubt CONCH is your best partner/supplier for the automation industrial control.

## Business Philosophy

To pursue company lasting operation

To treat Customers as forever partners

Adhere to the brand, the pursuit of perfection.

Continuous research and development production and value for money products

Responsibility · Pragmatism · Innovation and Reliability

## Future Perspective

Our teams keep to research and develop the advanced technique to reach the most reliable quality. We believe that we will become the No.1 manufacturer of automation components in Taiwan. In fact, now we are.

## Company History

1987: Founded with a capital of NT\$1,000,000.

1990: Increased the capital to NT\$5,000,000 and moved to Yong Kang City, Tainan County.

1997: Moved to Ho-Shun Industrial Park.

1999: Passed ISO-9001 Certificate

2000: Increased the capital to NT\$10,000,000.

2006: Moved to the current location in Tainan Technology Industrial Park. The building covers a floor area of 5100M2 with a factory area of 5300M2.

## Headquarters / Factory

Add: No. 3, Keji 1st Rd., Tainan 70955, Taiwan, R.O.C.

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Skype: conch.electronic.co.ltd.

### Branch offices

Taiwan - Taipei City & Taichung City

China – Dong Guan City & Shanghai

### Major manufacturing product

HMI (Human Machine Interface)

PID Temperature Controller

SSR (Solid State Relay)

SCR Power Regulator

Microprocess Control Panel Meter (Flow Meter, Load Cell, Voltage/Current Indicator, Tachometer, Line Speed Indicator)

Photoelectric Sensor & Proximity Switch

Counter & Timer

Length Sensor & Converter & Encoder

### Remarks

The policy CONCH insists is self-manufactured products from the venture began. Our first production line is from the counter, and then the sensor, automatic controller, drives and temperature control integrated solutions of products. We realized that offers a variety type's product is not the lasting development of this company. Therefore, we change our strategy; we focus on the sales of equipment and automatic equipment solutions to help solve problems arising in automated production lines. Conversion from the analog control field to the digital control field, and then to the integration programs.

The development of HMI is based on from the R&D team of three-axis controller and servo drive. Because in order to integrate existing analog control meter to use with the PLC application. So we began the development of firmware of graphic control editing software. And this part is the Taiwanese company's strengths, because the PC industry in Taiwan has a completed/full supply chain, so that for the company, HMI has a good condition for the development.

Patterns of our local sales are a direct supplier of equipment manufacturers and automatic control industrial for which are our major sales. The management method of company is different if comparing to the same type company, the reason is that all the products are self-development, so that we can easily control the technology directly to serve our valued customers. Our production lines are sufficient to meet the requirement of automatic control equipment industry.

As regards to the export business, we focus on region-specific agents and distributors.